



Telarus Support

Propel Your Sales from Concept to Contract

The Challenge

As a technology advisor, working with many customers and prospects while supporting multiple technology disciplines can consume your days. Keeping pace with supplier interactions, sales quotes, and orders can be challenging when your bandwidth is spread thin, but these activities are no less important for your business. Understanding the best way to navigate these and other interactions and activities efficiently, accurately and timely often requires assistance.

Our Solution

Telarus Support is a program built to guide you through the entire sales process. Our support team recommends appropriate suppliers, identifies Telarus subject matter experts, provides quotes and contracts, tracks and communicates order progress, and manages changes and escalations throughout the close process. With industry-leading response times, the largest and most tenured team in the industry, and the highest ratings from more suppliers than any other technology solutions brokerage, Telarus Support offers the right level of support as you grow your business.

Key Benefits

- Enables you to focus more time on selling
- Delivers accurate quotes to customers quickly
- Accelerates orders to signed contracts
- Elevates your trust with your customers
- Matches your support needs as you grow



How it Works



Contact Telarus Support today to enhance your quote, order, and close efforts.



www.telarus.com



partners@telarus.com



385-355-0664