



## Your Learning, Your Way

### The Challenge

Staying current with an ever-evolving technology landscape can be challenging while maintaining focus on business development and operations. Understanding the fundamentals and nuances requires an educational structure that enables you to learn the topics most relevant to your business and at a pace that allows for your success.

### Our Solution

Telarus University is a comprehensive education program that educates you on essential sales processes, business practices, and technologies in a fun, competitive atmosphere that fosters camaraderie among channel peers. Unlike other educational programs in the market, Telarus University enables you to take control of your deals through market-leading technology and sales education built specifically for you. With online courses, live virtual, and in-person training, Telarus University provides the education and training needed to become the well-rounded, confident advisor your customers expect.

### Key Benefits

- Develop the credibility and confidence to be competitive
- Use proven methodologies and processes that win business
- Accelerate your sales cycles through specialization
- Establish supplier connections that help you expand opportunities
- Build a sustainable sales pipeline



### How it Works



To enroll in Telarus University, contact your Telarus representative or scan the QR Code

